

DINIS OLIVEIRA

DATA ANALYST

ABOUT ME

I want to succeed in a stimulating and challenging environment, building the success of the company and experience innovation, critical thinking and advancement opportunities.

Over the course of my career I've developed a strong business acumen by constantly keeping an inquisitive mindset.

I consider myself to be passionate, proactive, data-driven and a hands-on executor.

EXPERIENCE

HOSCO

Market Research Analyst

February 2020 - Present

Evaluation of pipeline and business development opportunities

Industry Relations Executive

May 2019 - February 2020

Acquired 20 new partners representing over 70 new hotels

Achieved 110% of the Q4 2019 business target

UNIPLACES

Deputy Manager

October 2018 - April 2019

Increased supply acquisition by 15% in PT, ES and IT

Co-managed an internal project generating >€100k in profit

Bookings Team Leader

June 2018 - October 2019

Managed 10 agents delivering 150% of business target

Developed and launched a new commission scheme

Operations Specialist

July 2017 - June 2018

Managed the top 100 best accommodation providers in PT

EDUCATION

IRONHACK BARCELONA

Data Analytics Bootcamp

December 2019 - June 2020

Spain

BUSINESS ACADEMY AARHUS

AP degree in Marketing Management

August 2016 - February 2017

Denmark

PORTO BUSINESS SCHOOL

B.S. Business Management

September 2014 - September 2017

Portugal

PERSONAL

CONTACT DETAILS

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SKILLS

LANGUAGE

Portuguese Native

English Professional

Spanish Professional

French Basic

TECHNOLOGICAL

Excel

SQL

Python

Tableau

BigQuery

TECHNICAL

Extract, transform and load data

Build operational KPI reporting

Provide profit generating actions

Generate descriptive analytics



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